### LOTUS CAPITAL LIMITED

(The Fund Manager)

Offer for subscription

1,000,000,000

Units of N1.00 each

At

N1.00 Per Unit In The

#### LOTUS CAPITAL HALAL INVESTMENT FUND

(Authorized And Registered in Nigeria as a Unit Trust Scheme)

Application List **Opens**: Monday, **February 25, 2008**Application List **Closes**: Wednesday, **April 2, 2008** 

#### **ISSUING HOUSES:**









#### Introduction

- The Lotus Capital Halal Investment Fund is an open ended Unit Trust scheme designed for investors that wish to invest in a Shari'ah compliant Fund.
- The Fund is designed for and offered to investors seeking attractive returns through a broadly diversified portfolio of equity, real estate and asset-backed securities in compliance with Islamic Law.
- The Fund will not invest in breweries, tobacco, ammunition, pornography, interest-yielding debt, conventional banking and insurance.
- Unique features of the Fund include our purely performance incentive fee structure and Shari'ah compliance.



## **Investment Objectives**

The aim of the Fund is to achieve long-term capital growth with a targeted return of 20% per annum.



## **Investment Policy & Asset Allocation**

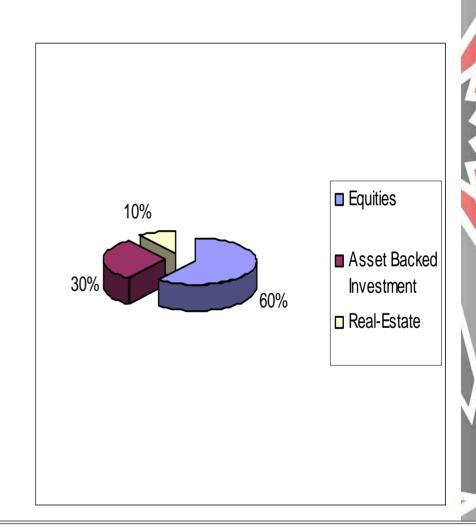
The Investment Policy outlined in the Trust Deed allows for an ideal asset allocation for the Fund as follows:

60% in screened equities,

10% in real estate and

**30%** in asset-backed investments (Islamic financial contracts).

 The Fund will not invest in breweries, tobacco, pornography, ammunition, conventional banking & insurance and interest-yielding securities





# Investment Process: Qualitative Screening to weed out Haram sectors

Insurance

All Conventional Insurance companies are excluded.

**Banking** 

All Financial Institutions dealing in conventional finance.

**Alcohol** 

Producer, distributors, sellers of liquor. Including businesses deriving substantial income from this area.

Pork

Producers and distributors are excluded.

**Defense** 

Companies who derive substantial income from this area are excluded.

Gambling

Casinos, Hotels and other companies involved with gambling.

**Entertainment** 

Companies involved with adult entertainment.

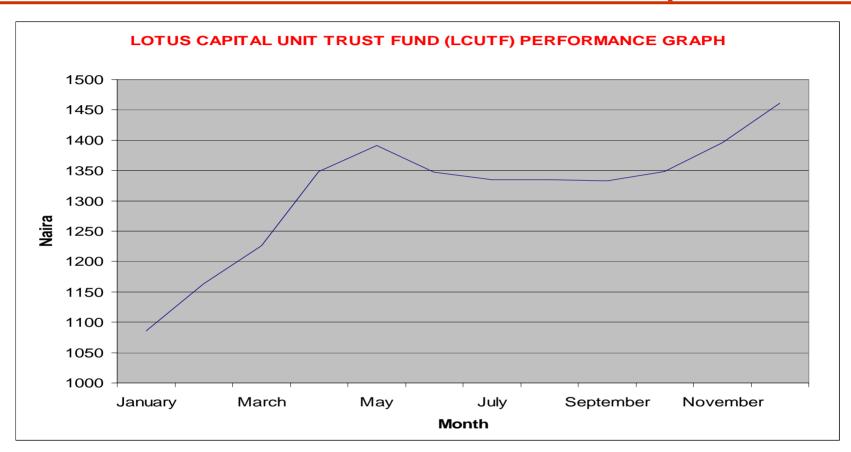


#### **Selection Process**





## The Ethical Fund Performance Graph (2007)



This investment policy and processes has achieved a return of 38.9% in 2007 (January – December).



### THE HALAL FUND OFFER

1,000,000,000 Units

of

N1.00 each at N1.00 per unit



## Open-ended

The Lotus Capital Halal Investment Fund opens on Monday, February 25, 2008 and closes on Wednesday, April 2, 2008

- please note that the Fund is an Open-ended Fund which means that new units can be created to absorb any oversubscription; and
- subscription to the Fund will re-open after the official close of the public offer.



#### **Investment Incentives**

The Lotus Capital Halal Investment Fund offers the opportunity to benefit from Lotus Capital's professional fund management expertise to achieve good returns from a diversified portfolio of investments at minimized risks that may otherwise not be available to the individual investor. The fund provides investors with several advantages such as:

- A professionally managed fund
- Credible research on all investment decisions
- Easy access to a wide variety of investment opportunities
- Tax incentives granted by the Federal Government over the years to Unit Trusts in order to allow investors maximize their after-tax return on investment
- An ethical, Shari'ah compliant investment



#### Who can Invest?

The Fund is open to everyone:

- Individuals
- Companies
- Societies
- Pension and Provident Funds; and
- any interested body or organization with a long-term investment perspective

The Fund also welcomes participation by foreign and non-resident investors



#### How to subscribe

- During the Offer period, subscription forms may be obtained from:
- Lotus Capital Limited, 1b, Udi Street, Osborne Foreshore Estate, Osborne Road, Ikoyi, Lagos and at our Kano office, 1st Floor, AIT Building, 16C, Murtala Mohammed Way, Kano.
- website: www.lotuscapitallimited.com
- Hotlines: 01-2713280-2; 07028194215-6 (Lagos) or 064-890546; 07028059001 (Kano)
- The joint issuing houses:
  - Vetiva Capital Management Limited

website: www.vetiva.com

- All branches of Unity Bank Plc nationwide

website: www.unitybankng.com

- Any Guaranty Trust Bank branch, and
- Authorized receiving agents and stockbrokers nationwide.

Subsequent to the Offer, Units of the Fund can be purchased directly from the Fund Manager (Lotus Capital) or through other approved channels as the Fund Manager will provide from time to time.



#### **Units of Sale**

Investors can buy a minimum of 20,000 units
Valued at N20,000

and
multiples of 10,000 units thereafter



## **Foreign Currency Investors**

- Foreign currency subscriptions are permissible and shall be processed at the autonomous exchange rate advised by the Fund Manager.
- Overseas subscribers should indicate "For Investment with Lotus Capital Limited" as purpose of transfer when completing their subscriptions for a Certificate of Capital Importation (CCI) to be issued. Funds will be converted at the prevailing bank rate.



# The Fund Manager: Lotus Capital Limited

- Lotus Capital is an ethical investment management company with a mission to 'provide alternative ethical investment solutions'
- Lotus Capital was established in June 2004 and is duly registered with the Securities & Exchange Commission (SEC) as Fund Managers and Corporate Investment Advisers
- Lotus Capital is a Nigerian pioneer in this emerging financial niche known as 'Islamic Finance'
- The company offers a unique equitable "interest-free" solution for personal and business needs



## Lotus Capital's People

The management team is made up of experienced individuals and specialists in Islamic Finance

Lotus Capital is governed by an experienced Board of Directors

Fola Adeola - Chairman

Hajara Adeola - Founder/CEO

Lateefah Okunnu - Director

Nuruddeen Lemu - Director

Amina Oyagbola - Director

Oversight is also provided by an International Shari'ah Supervisory Board

- Prof. Dr. Monzer Kahf (Chairman)
- Prof. Bashar



## Lotus Capital's Score Card

- The Lotus Capital Ethical Fund, which has the same investment policy as the Halal Fund, returned 38.9% for the year 2007 (January – December)
- Lotus Capital has been issued with its Certificate of Shari'ah Compliance for the 2006/2007 financial year
- Lotus Capital has its head office in Lagos and a branch in Kano



# **Lotus Capital's Impact**

- We have:
  - Funds under Management Over N3bn
  - Education: We have participated in seminars and trainings on ethical investing and wealth creation with over 20 organizations locally reaching approximately 100,000 participants
  - International conferences: we have participated in conferences in South Africa, Switzerland, United Kingdom



## The Lotus Capital edge...

- Our definition of ethical is Islamic/Shari'ah compliant
- Lotus Capital offers Islamic investment solutions which combine our financial expertise with our clients' enduring values
- We were established specifically for this purpose, a private wholly Islamic financial institution; not a subsidiary or window of a conventional bank
- No risk of our client's money being mixed up with prohibited activities



## The Lotus Capital edge

- We have specialist/expert knowledge in this field backed up by experience
- We have a Shari'ah board to certify that we are indeed Shari'ah compliant
- We operate a performance incentive fee structure only (Mudaraba)
- Our broad based Islamic investments deliver competitive returns



#### Conclusion

- Islamic Finance provides us with rules to manage our financial affairs in a way that serves us and serves society
- Muslims and Ethically minded Investors face the challenge of wanting a decent return on investment whilst still practicing their faith
- The Lotus Capital Halal Investment Fund's objective is to meet this need by providing Shari'ah compliant investment alternatives
- Finally, we have a Fund that everyone can participate in. The Lotus Capital Halal Investment Fund
- Invest now!



## **Investors' Advice**

Please read the prospectus and where in doubt, consult your stockbroker, accountant, banker, solicitor or any other professional adviser for guidance before subscribing.



#### **Our Contact**

#### **Lotus Capital Limited**

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