THIS DOCUMENT IS IMPORTANT AND SHOULD BE READ CAREFULLY. If you are in any doubt about its contents or the action to take, please consult your Stockbroker, Banker, Accountant, Solicitor or any other professional adviser for guidance immediately.

"FOR INFORMATION CONCERNING CERTAIN RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROPSECTIVE INVESTORS, PLEASE SEE
"RISKS & MITIGATING FACTORS" ON PAGE 8

Abridged Particulars of the Prospectus



Offer for Subscription

of

5,000,000,000

Ordinary shares of 50 kobo each

at

49.50 per share

4,000,000,000

Irredeemable Non-Cumulative Convertible Preference shares of 50 kobo each

₩9.50 per share

Payable in full on application

Application List opens: Thursday, January 3, 2008 Application List closes: Thursday, January 31, 2008

Lead Issuing House:



Joint Issuing Houses:

















This Prospectus and the securities which it offers have been cleared and registered by the Securities & Exchange Commission. The Investments and Securities Act Cap I24 LFN 2004 provides for civil and criminal liabilities for the issuance of a Prospectus that contains false or misleading information. Clearance and registration of this Prospectus and the securities which it offers do not relieve the parties from any liability arising under the Act for false and misleading statements Contained therein or for any omission of a material fact.

A copy of this Prospectus and the documents specified herein, have been delivered to the Securities & Exchange Commission for clearance and registration.

This Prospectus is being issued in compliance with the provisions of the Investments and Securities Act Cap 124 LFN 2004, the Rules and Regulations of the Commission and the Listing Requirements of The Exchange and contains particulars in compliance with the requirements of the Commission and The Exchange, for the purpose of giving information to the public with regard to the Offer for Subscription of 5,000,000,000 Ordinary shares of 50 kobo each and 4,000,000,000 Irredeemable Non-Cumulative Convertible Preference shares of 50kobo each by First Inland Bank Plc to be offered by First Inland Capital Limited, BGL Securities Limited, FutureView Financial Services Limited, Greenwich Trust Limited, Integrated Trust & Investments Limited, Oceanic Bank International Plc, Skye Bank Plc and Sterling Capital Markets Limited. An application has been made to The Council of The Exchange for the admission to its Daily Official List of the shares being issued by the Bank under the Offer for Subscription.

The Directors of First Inland Bank Plc individually and collectively accept full responsibility for the accuracy of the information contained in this Prospectus. The Directors have taken reasonable care to ensure that the facts contained herein are true and accurate in all respects and confirm, having made all reasonable enquiries that, to the best of their knowledge and belief, there are no material facts, the omission of which would make any statement herein misleading or untrue.



















On behalf of



Offer for Subscription

and are authorized to receive applications for

5,000,000,000 Ordinary shares of 50 kobo each at \(\frac{49}{50}\) per share

and

4,000,000,000 Irredeemable Non-Cumulative Preference Shares of 50 kobo each at #9.50 per share

in

FIRST INLAND BANK PLC

Payable in full on Application

The Application List for the shares now being offered will open on Thursday, January 3, 2007 and close on Thursday, January 31, 2007

SHARE CAPITAL AND RESERVES OF THE BANK AS AT 30TH APRIL, 2007

(EXTRACTED FROM THE REPORTING ACCOUNTANT'S REPORT)

₩'000

Authorised 16,000,000,000 Ordinary shares of 50kobo each

and 4,000,000,000 Preference shares of 50kobo each

10,000,000

Issued and Fully Paid 9,688,630,000 Ordinary shares of 50kobo each 4,844,315 Share Premium 27,903,254

Statutory Reserve 1,712,317
Reserve for Small/Medium Scale Industry 725,209
General Reserve (15,631,187)
Assets Revaluation Reserve 1,788,396

SHAREHOLDERS' FUNDS <u>22,137,039</u>

Summary of the Offer

The following information should be read in conjunction with the full text of the Prospectus from which it was derived:

1. Issuer: First Inland Bank Plc

2. Lead Issuing House: First Inland Capital Limited,
Joint Issuing Houses: BGL Securities Limited,

FutureView Financial Services Limited,

Greenwich Trust Limited,

Integrated Trust & Investments Limited,

Oceanic Bank International Plc,

Skye Bank Plc,

Sterling Capital Markets Limited

3. Share Capital:

Authorised

4,000,000,000 Preference Shares of 50k each

Now being Issued: a) 968,863,000 Ordinary shares of 50kobo each by way of Rights Issue at \(\frac{4}{8}.50 \)

per share

b) 5,000,000,000 Ordinary shares of 50kobo each at \(\frac{4}{9}\).50 per share

c) 4,000,000,000 Irredeemable Non-Cumulative Convertible Preference shares of 50k

each at #9.50 per share

4. Method of Offer (b &c): Offer for Subscription:

5. Purpose: The purpose of the Offer is to finance the expansion of branch network, upgrade of

the total Offer proceeds) would be applied as follows:

Utilisation	N' Millions	%	Estimated Completion Period
Upgrade of Information			
Technology Infrastructure	16,009	17.86%	24 months
* Branch Expansion / Head Office			
Renovation	24,112	26.90%	24 months
** Recapitalization/Development			
of subsidiaries	14,501	16.18%	12 months
Working Capital	35,015	39.06%	Continuous
Total	89,637	100.00%	

^{*} Brass, Lagos House of Assembly, Oyingbo, Artillery Junction - PH, Nnewi, Ihiala, Okigwe, Otta, Ugbowo-Benin, Ondo, Apapara-Benin, Igbokoda, Obajana, Ashaka, Suleja, Kontagora, Osborne, Ebute-Meta/Hebert Macaulay, Oke Arin, Lekki, Mozamoza, Omuku - PH, Badagry, Kuje-FCT, Gbagada, Agege Motor Rd, Magodo-CMD Road, Ikorodu, Mile 12/Ketu, Okija, New Bussa, Ayangba, Laranto, Sanunaka, Giragiralada, Ojodu/Berger, Ogudu, Adeola Odeku-VI, Enowa, Kofo Abayomi-VI

3

6. Units of Sale: Minimum of 1,000 Ordinary shares and multiples of 100 Ordinary shares

thereafter.

7. Offer Price: \tag{\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\exitt{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\text{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\text{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\xitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\xitt{\$\exitt{\$\exitt{\$\text{\$\text{\$\exitt{\$\exitt{\$\exitt{\$\xitt{\$\xitt{\$\xitt{\$\xittt{\$\xitt{\$\xitt{\$\xitt{\$\xittt{\$\text{\$\text{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\text{\$\text{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\xittt{\$\text{\$\text{\$\text{\$\titt{\$\xittt{\$\xittt{\$\exittt{\$\xittt{\$\exittt{\$\exitt{\$\xittt{\$\exittt{\$\exittt{\$\exitt{\$\exitt{\$\exittt{\$\exittt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exitt{\$\exittt{\$\exitt{\$

8. Market Capitalization

At Offer Price:

 Pre Offer:
 ₩ 92,041,985,000.00

 Post Offer:
 ₩147,777,320,500.00

9. Payment: In full on application

^{**} First Inland Securities and Asset Management Limited, First Inland Mortgage Limited, First Inland Capital Limited, First Inland Registrars Limited and Yankari Insurance Limited

10. Underwriting:

7,200,000,000 Ordinary shares of 50 kobo each, amounting to \$68,400,000,000.00 representing 80% of the Offer will be underwritten on a firm basis, as follows:

Underwriters:

First Inland Capital Limited 700,000,000.00

BGL Limited 10,000,000,000.00

FutureView Financial Services Limited 10,000,000,000.00

Greenwich Trust Limited 7,600,000,000.00

Integrated Trust & Investments Limited 1,800,000,000.00

 Oceanic Bank International Plc
 10,000,000,000,000.00

 Skye Bank Plc
 10,000,000,000.00

 Sterling Capital Markets Limited
 8,300,000,000.00

 First City Monument Bank Plc
 10,000,000,000.00

 68,400,000,000.00

11. Opening Date: Thursday, January 3, 2007

12. Closing Date: Thursday, January 31, 2007

13. Quotation: An application has been made to The Council of The Nigerian Stock Exchange

("The Exchange") for the admission to its Daily Official List of 5,000,000,000 Ordinary shares of 50kobo each and 4,000,000,000 Irredeemable Non-Cumulative Convertible Preference shares of 50kobo each being offered for subscription and the Rights Issue of 968,863,000 Ordinary shares of 50 kobo each to the existing

shareholders.

14. Status:

Ordinary shares: The Ordinary shares being offered will rank pari-passu with the existing issued

Ordinary shares of the Bank.

Preference shares: The Irredeemable Non-Cumulative Convertible Preference shares shall rank for

dividend before the Ordinary shares of the Bank.

15. Supplementary Allotment: In the event of oversubscription, the shares shall be allotted to Shareholders in an

amount not exceeding the Bank's un-issued Share Capital, subject to the approval of the Bank's Board of Directors and the regulatory absorption limit of 25% of the oversubscription. The supplementary proceeds will be utilized for the same

purpose and in the same proportion earlier stated in this Prospectus.

16. Offshore Investors: Offshore investors can participate in the Offer through foreign currency

denominated subscription in line with S.17 of the Nigerian Investment Promotion Commission Act, Cap N. 117LFN 2004 and in compliance with The Nigerian Stock Exchange and SEC Rules and Regulations, which have been approved by the Ministry of Finance, Central Bank of Nigeria and the Securities and Exchange

Commission.

Payment will be through Bank transfers or cheque issuance, as cash payments in any currency are not allowed for investment in securities. Exchange rate will be the ruling autonomous rate at the point of subscription. First Inland Bank Plc shall arrange the necessary Capital Importation Certificate for valid subscribers at the conclusion of the Offer.

17. Financial Summary:

(Extracted from the Reporting Accountants Report)

For the year ending	30 th April 2007	28th Feb. 2006	March 2005	March 2004	March 2003
	₩'000	₩'000	₩'000	₩'000	₩'000
Gross Earnings	27,471,801	2,980,495	3,751,546	4,131,390	4,048,205
Profit/(Loss) before Taxation	3,235,882	(10,308,164)	(6,875,419)	527,094	477,942
Profit/(loss) after Taxation	2,649,120	(10,346,832)	(7,073,122)	311,744	295,065
Dividend	-	-	-		150,000
Share Capital	4,844,315	4,844,315	2,000,000	1,500,000	1,125,000
Net Assets	22,137,040	18,279,416	(3,463,607)	3,631,924	2,444,234
Earnings per share (kobo)-basic	27	(107)	(177)	10.4	13.1
Dividend per share (kobo)					

Earnings per share is based on profit attributable to shareholders and number of Ordinary shares of 50k each in issue at the end of each respective year.

18. Forecast Offer Statistics for the three (3) years ending 30th April, 2008, 2009 and 2010:

(Extracted from the Reporting Accountants Report)

For the year ending	30 th April, 2008	30 th April, 2009	30 th April, 2010
	N'000	N'000	N'000
Gross Earnings	50,015,114	76,075,447	93,991,835
Profit Before Taxation	11,113,192	29,404,444	34,010,955
Profit After Taxation	8,890,553	24,993,777	28,909,312
Dividend			
 Ordinary shares 	-	4,853,823	12,995,719
 Preference shares 	-	370,000	370,000
Forecast Earnings Per Share (kobo)	92	160	185
Forecast Earnings Yield at Offer Price (%)	9.68	16.84	19.47
Forecast Dividend per Share (kobo)	-	31	83
Forecast Dividend Yield at Offer Price (%)	-	3.26	8.74
Forecast Price/Earnings Ratio at Offer Price	10.32	5.94	5.14

Forecast earnings and dividend per share for the year 2008 are based on the equity share of 9,688,630,000 at 50kobo each while the year 2009 and 2010 are based on 15,657,493,000 at 50kobo each being the post offer share expected to be in issue in 2009 and 2010

19. Central Bank of Nigeria Status Report:

(Extracted from CBN letter dated 24th December, 2007)

Particulars	Position as at 30th April 2007 (N '000)	Position as at 31st October 2007 (#'000)	% Change
Total Assets	181,308,208	198,808,336	9.65
Fixed Assets	6,989,936	13,578,529	94.26
Deposit Liabilities	130,806,670	146,254,357	11.81
Loans and Advances	28,472,439	82,992,718	191.48
Capital & Reserves	22,137,039	21,541,709	(2.69)

The Banks shareholders' funds were \$\mathbb{4}\text{2}\$ billion and \$\mathbb{4}\text{18}\$ billion as at 30 April 2007 and 28 February 2006 respectively. These balances fell short of the minimum capital requirements of licensed banks by the Central Bank of Nigeria. However, the bank is in the process of raising additional capital to shore-up the shareholders' fund.

20. Claims and Litigation:

The Bank is currently involved in 297 cases, which are pending in various courts in Nigeria, 135 of which the Bank is defending and 162 instituted by the Bank. The total amount claimed in the 135 cases instituted against the Bank is approximately \$8.6bn, US\$7.37m (or \$884m) and GBP 277,000 (or \$69.25m); while the total amount claimed by the Bank in the 162 cases instituted by it is approximately \$8.3bn and US\$99,000 (or \$11.88m). The Solicitors to the Offer are of the opinion that the contingent liability that may crystallize from the outstanding cases is unlikely to exceed the sum of \$302.3m and U\$7.37m (or \$884m) and GBP277,000 (or \$69.25m). The schedule of claims and litigation involving the Bank is available for inspection at the offices of the Joint Issuing Houses.

21. Indebtedness:

As at the date of this Prospectus, First Inland Bank Plc had no outstanding debentures, mortgages, loans, charges or similar indebtedness other than those incurred in the ordinary course of business. The Bank had contingent liabilities amounting to \(\frac{\text{H}}{9}4.44\) billion as at April 30, 2007 arising from acceptances, guarantees and other obligations for the account of customers (and customers' liability therefore).

22. Share Certificates:

Share Certificates in respect of shares allotted will be sent by registered post not later than 15 working days from the date of allotment. Any investor who does not want to receive a physical share certificate, should state the name of his/her stockbroker and his/her CSCS Clearing House Number in the space provided on the Application Form.

23. Bank Structure: Please find below First Inland Bank Plc's subsidiaries and associated companies:

 * Subsidiaries First Inland Securities and Assets Management First Inland Capital Limited Yankari Insurance Limited First Inland Online Limited First Inland Registrars 	% Holding 90.00 99.00 91.48 99.00 96.67
Associated Companies Standard Alliance Insurance Plc Abuja Leasing Company Limited	20.00 29.80

^{*} The above subsidiaries were fresh investments by the Bank during the year ended 30th April, 2007.

24. Additional Disclosures: (Preference shares only)

Dividend:	The Preference dividend on the shares being offered shall be fixed at
	9.25% per annum per share of the Irredeemable Non-Cumulative
	Convertible Preference shares in the capital of the Bank on the Offer
	price. This is irrespective of the market price of the shares.

Dividend Payment:Dividend shall be paid from the Bank's profit after tax, after all statutory or regulatory appropriations. The preference dividends will accrue annually from the date of allotment of the shares and will be payable in arrears any time after 30th April of each year or any such other dates as fixed by the Directors at the Annual General Meeting of the affected year,

is deemed to hold.

Non-Cumulative: The Preference share being issued is Non-Cumulative as any unpaid

dividend in any year shall not be charged against the future profits of the

Bank before declaring dividends to Ordinary Shareholders.

Allotment Date: The date on which the Securities & Exchange Commission approves the

allotment proposal submitted in connection with the Offer.

Conversion: The conversion of the Preference shares into fully paid Ordinary shares of

the Bank shall be at the option of the Preference Shareholders within the

conversion period.

Commencement of Conversion Date:The Preference Shares is convertible into ordinary shares of the Bank and

the effective conversion date is 30th April of every year. The conversion date shall commence on 30th April, 2010. If this date falls on a weekend,

then the next working day shall be the conversion date.

Conversion Price: The conversion price shall be at a discount of 10% of the market price of

the Bank's share ruling at The Exchange on the conversion date, but not

below the Offer price.

Conversion Period: The conversion period shall commence from 30th April, 2010 and ends

on 30th April, 2015.

Amount of Shares Convertible: In exercising the conversion right, each shareholder shall in aggregate

not convert more than 30% of the nominal value of the total holding of the

Preference shares at a time.

Summary of the Offer

Conversion Procedure: Any Preference holder who wishes to convert the holding of Preference

shares in accordance with the conversion rights shall complete and return the Notice of Conversion together with his Share Certificate to reach the Registrars not less than 15 working days into the date of

conversion.

Redemption: The shares being offered are irredeemable to the extent that the Bank

cannot opt to repay or repurchase the shares.

Tenor: Seven (7) years

Call Option: At the end of the conversion period, the Issuer shall have the option to

call any outstanding Preference shares in consideration for the Ordinary shares at a discount of 10% of the price of the Bank's shares but not

below the Offer price at the day the Issuer exercises the option.

Risks and Mitigating Factors

The following are risks associated with investments in the capital market which could affect the financial position of the Bank. First Inland Bank will continue to adopt a risk based approach in formulating the long term strategies and objectives of the Bank, by identifying, assessing and evaluating, the potential risks that may affect our overall performance.

Stated below are the identified risks and the mitigating factors that would minimize their impact.

Credit Risk

The Bank provides finance to various sectors of the economy namely, Oil and Gas, Power, Telecommunications, Manufacturing and Agriculture, which involves significant levels of risks that may result in non-performing credits.

First Inland Bank has put in place a bank-wide Risk Management framework and policies, through the upgrade and deployment of cutting edge technologies that would enable the Bank to continuously review and monitor the risks relating to lending, to ensure their compliance with CBN requirements with respect to the creation of risk assets.

Market Risk

As a quoted organization, the share price of First Inland Bank may be subject to price volatility resulting in a decline in the demand and price of shares due to adverse developments that may not be related to the performance of the Bank. In addition, the Nigerian economy is largely dependent on oil and adverse fluctuations in the price of oil may affect the economy.

Although this risk is totally out of the control of First Inland Bank, since it is determined by external drivers and conditions within the economy, the Bank has positioned itself to regularly revise its strategies and respond appropriately along the lines of perceived economic direction.

Sectoral Risk

The emergence of 25 banks from the 89 banks, following the recapitalization exercise in the Banking industry, has increased the competitiveness in the financial system. First Inland Bank faces significant competition which is likely to increase from both local and foreign banks.

The Bank has, however, put in place necessary structures and expansion programme to enhance its core business areas, widen its operational base through increased branch network and extend its brand of e-banking expertise to the West African sub-region.

Currency Risk

This refers to the risk of unpredictable losses as a result of the fluctuations in the exchange rates of the Naira against major currencies. The success of the Central Bank of Nigeria effectively managing the exchange rate for quite some years now is expected to continue in the future. Further, the increased regulatory powers of the Central Bank of Nigeria and the resolve of the Federal Government to keep the exchange rate stable will mitigate the currency risk of this investment.

Environmental Risk

The environmental risk is associated with the hazards relating to the Bank's premises arising from changes in the climate and non-compliance to safety and other environmental standards and procedures. First Inland is adequately equipped to handle any environmental incidence that may arise in the ordinary course of business.

Political Risk

The political instability occasioned by the long period of military rule is gradually subsiding after eight years of uninterrupted democratic government. The elections of April, 2007 have come to be accepted as part of the challenges of democratic experience by Nigerians, having transited peacefully from one elected civilian administration to another. The risk exists that the current elected government may not continue with the reform programmes of the previous administration.

The present government in Nigeria has pledged to continue with the economic and political reforms of its predecessor. Recent pronouncements by the various Election Tribunals and the Judiciary do not appear to have any serious negative impacts on the political stability of the country.

Directors and Other Professional Parties to the Offer

Dr. Theo Chike Osanakpo (SAN)

(Chairman) First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Okey Nwosu

(Managing Director/CEO) First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Danjuma Ocholi

(Executive) First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Agnes Ebubedike

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Animashaun Adebayo Awelenje

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Garba Mohammed Noma (Jaman Bauchi)

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Mohammed Hassan

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Dr. Iheanyichukwu Ishmael Anyadiegwu

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Mohammed Imam Yahaya, OFR, FCIB

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Company Secretary

Dr. Nechi Ezeako First Inland Bank Plc, Plot 532, IBB Way, Wuse 4, Abuja

Olorogun O'tega Emerhor

(Vice Chairman) First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Dayo Famoroti

(Executive) First Inland Bank Plc, Plot 532, IBB Way, Wuse 4, Abuja

Nuhu Danburam Abubakar

(Executive) First Inland Bank Plc, Plot 532, IBB Way, Wuse 4 Abuja

Engr. Emmanuel O. Efobi (MON) (Ezelue Abatete)

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Ernest Oji

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Col. Ayegbeni Aaron Peters (Rtd.)

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Pat Bassey

First Inland Bank Plc Plot 532, IBB Way, Wuse 4 Abuja

Kenneth E. Odogwu

First Inland Bank Plc, Plot 532, IBB Way, Wuse 4 Abuja

Registered Office

Plot 532, IBB Way, Wuse Zone 4 Abuja

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Lead Issuing House

First Inland Capital Limited 4/6, Adetokunbo Ademola Street

4/6, Adetokundo Ademoia Street Victoria Island Lagos

Joint Issuing Houses

BGL Securities Limited

Plot 1061, Abagbon Close Victoria Island, Lagos

FutureView Financial Services Limited

Plot 161D, Aufu Taylor Street Victoria Island, Lagos

Greenwich Trust Limited

Plot 1698A, Oyin Jolayemi Street Victoria Island, Lagos

Integrated Trust & Investments Ltd Oceanic Bank International Plc

61. Marina Lagos

Plot 270. Ozumba Mbadiwe Street

Victoria Island, Lagos

Skve Bank Plc

3. Akin Adesola Street Victoria Island, Lagos

Sterling Capital Markets Ltd

67. Marina Lagos

Joint Lead Stockbrokers

First Inland Securities & Assets Management Limited Deep Trust Investment Ltd FutureView Financial Services

Limited

Lagos

16, Amodu Ojikutu Street Victoria Island

21, Boyles Street Onikan Lagos

Plot 161D, Aufu Taylor Close

Off Idejo Street Victoria Island, Lagos

Joint Stockbrokers

Icon Stockbrokers Limited

MEDIFE HOUSE 58-60, Broad Street

Lagos

Clearview Investments Company Limited

NCR Building (5th Floor) 6, Broad Street

Lagos

Midland Capital Markets Limited

Suites 108/109. Dunes Centre 44, Aguiyi Ironsi Street Maitama, Abuja

Springboard Trust & Investment Limited

NIJ House

20, Adeyemo Alakija Street Victoria Island, Lagos

Atlas Portfolios Limited

Reinsurance House – (16th floor) 46, Marina Lagos

De-Canon Investments Limited

Wesley House 21-22, Marina Lagos

Unex Securities & Investment Limited

3. Biaduo Street Off Ribadu Road S.W. Ikoyi, Lagos **Emerging Capital Limited**

Stock Exchange House 2-4, Customs Street

Lagos

BGL Securities Limited

Plot 1061, Abagbon Close Victoria Island, Lagos

Cashcraft Asset Management Limited

2A, Osborne Road Ikoyi, Lagos

Strategy & Arbitrage Limited

Bull Plaza 38-39, Marina Lagos

Crossworld Securities Limited

Bull Plaza 38-39, Marina Lagos

Cowry Asset Management Limited

Plot 1319, Karimu Kotun Street Victoria Island. Lagos

Standard Alliance Money Limited Plot 281, Ajose Adeogun Street

Victoria Island.

Lagos

Integrated Trust & Investments Limited

61. Marina Lagos

Tiddo Securities Limited

29. Marina Lagos

Directors and Other Professional Parties to the Offer

Trust House Investment Limited

3, Sumbo Jibowu Street

Ikoyi, Lagos

Camry Securities Limited

21-22, Marina

Lagos

The Bridge Securities Limited

31, Akin Adesola Street

Victoria Island

Lagos

Maven Asset Management Limited

8A, Ibiyinka Olorunmbe Close Off Amodu Ojikutu Street

Victoria Island, Lagos

Mutual Alliance Investment & Securities Limited

190, Ikorodu Street Obanikoro, Lagos

Joint Auditors

Akintola Williams Deloitte

(Chartered Accountants) 235, Ikorodu Road

llupeju, Lagos.

Joint Solicitors to the Bank

Sower & Messuarius Solicitors

2C, Abike Animashaun Street

Lekki Phase 1,

Lagos

Banwo & Ighodalo

Aminu Ibrahim & Co.

26, Post Office Road

(Chartered Accountants)

Kinley Securities Limited

Global Assets Management (Nig.) Limited

Signet Investments & Securities Limited

Peninsula Assets Management & Investment Co. Ltd

47, Marina

Investment House

Church House

Victoria Island

Lagos

28, Marina, Lagos

1E, Ligali Ayorinde Street

21-25. Broad Street

Lagos

Lagos

98, Awolowo Road

S.W. Ikoyi Lagos

Kano

Joint Solicitors to the Issue

Abdullai, Taiwo & Co.

Goodwill House 278, Ikorodu Road

Lagos

T.C. Osanakpo & Co.

Louis House Annex 350, Aba Road Port Harcourt

Registrars to the Issue

First Registrars Nigeria Limited

Abebe Village, Iganmu Lagos

Reporting Accountants

Balogun Badejo & Co.,

(Chartered Accountants)

6, Ilupeju Byepass

Lagos

First Inland Bank Plc Offer

11

Directors and Other Professional Parties to the Offer

Joint Underwriters:

First Inland Capital Limited BGL Limited FutureView Financial Services Limited Greenwich Trust Limited Integrated Trust & Investments Limited Oceanic Bank International Plc Skye Bank Plc Sterling Capital Markets Limited First City Monument Bank Plc

Joint Receiving Banks

Sterling Bank Plc 20, Marina Lagos

Oceanic Bank International Plc Plot 270, Ozumba Mbadiwe Street Victoria Island, Lagos **Skye Bank Plc** 3, Akin Adesola Street Victoria Island, Lagos

First City Monument Bank Plc 17A, Tinubu Street Lagos

History and Business

First Inland Bank Plc is the result of the merger in December 2005, of four Nigerian banks, namely First Atlantic Bank Plc, Inland Bank (Nigeria) Plc, IMB International Bank Plc and NUB International Bank Limited. The Bank commenced business operations in January 2006 with an authorized share capital of N10 billion divided into 20 billion Ordinary shares of 50k each and a combined issued and paid-up capital of N4,488,315,000.00 divided into 9,688,630,000 Ordinary shares of 50k each.

A unique banking institution with total assets of N181 billion and total assets and contingencies of \(\frac{\pmath{4}}{275}\) billion as at April 2007, First Inland Bank PIc is one of Nigeria's leading providers of integrated financial services including retail, business and institutional banking, funds management, superannuation, insurance, investment and stock brokerage services. First Inland Bank was listed on The Nigerian Stock Exchange on 27th June 2006.

The Bank provides a full range of retail banking services including current account, demand and term deposits, home ownership loan, share acquisition facilities and other mobile banking products. The Bank also offers a full range of commercial products including business loans, equipment and trade finance and structure trade finance.

The strengths of First Inland Bank are its diverse customer base, unique business model, excellent customer service and technology enabled products and services that offer ubiquitous access to banking facilities.

Our business model uses five major delivery channels in line with our commitment to provide easy access to banking services. These are Branches, ATMs, Internet banking, Telephone and Mobile banking.

Our Mobile banking platform FLASHMECASH provides mobile banking services to customers through the use of Short Messages Service (SMS) and menu driven customized applications.

The Bank has a strong domestic presence with a very extensive customer base and one of the most comprehensive distribution net-work.

First Inland Bank is a long-standing supporter of community activities and organizations. This support is directed at a broad range of activities that bring long term benefits to Nigerians. The areas of particular emphasis include education, health, youth science and technology, the arts and the environment.

Our Vision

"To be first and distinctive in all aspects of our business"

Our Mission

"To delight our customers and other stakeholders through the application of the very best in technology, people and practices"

Our Customers

Our most valuable asset is the trust our customers placed in our performance. The Bank considers as its overriding duty, the need to serve the financial interests of all customers. This requires our precise understanding of the peculiar needs and expectations of our customers and the expertise to exceed these needs. Our mission, "to delight our customers and other stakeholders through the application of the very best in technology, people and practices" ensures we delight our customers through provision of superior service delivery, deployed in an effective and technology-driven manner. We offer excellent products and services through multi delivery channels that ensure customers' financial service needs are not only met but are surpassed.

Our Staff

First Inland Bank's success with its customers depends absolutely on our staff. The expertise and personal dedication of our staff are the decisive factors that make us excel in all our business areas; that is why we set high standards for the selection and professional development of our staff. We recruit, train, motivate and retain highly qualified personnel who excellently deliver our products and services to our customers. At First Inland, every staff is a service provider that is empowered to ensure prompt response and excellent service delivery to customers' banking needs. These are highly trained, skilled and motivated people who are passionate and committed to delivering first class products and services.

Our Values

Our operations are guided by our core values:

- Teamwork
- Customer driven
- Responsiveness
- Passion for excellence
- Competitiveness

Products and Services

At First Inland, we ensure that all our customers leave with "an exceptional service experience" across all our contact and service points. The Bank offers efficient and effective multi-delivery service channels that are packed to give exponential customer experience.

Multi-Delivery Service Channels

Branches

A branch network of over 150 locations spread across the entire nation that is linked on-line real time to provide total service to our customers.

Internet



First Inland online (https://www.firstinlandonline.net/) enables our customers enjoy access to banking services from anywhere in the world, and at any time of the day through the use of the Internet. It offers customers the facility to administer their account on their own without physically coming to the bank. Such banking services include the following:

- **View activities and balances on all your accounts with the bank and print statements on these accounts.
- **Transfer funds between own accounts and third party accounts enabling full processing of e-commerce transactions.
- **Cheque book requisition, travelers' cheques, bank drafts etc online.
- Pay periodic subscriptions and other bill online e.g. DStv.

Mobile Phone



"First Inland mobile" (Bank-As-You-Go) is the use of the GSM technology to offer the freedom of banking through your mobile phone. Alerts are displayed if account falls below the predefined limits, loan matures or account is debited / credited. This product is packaged to deliver convenient and maximum efficiency of banking activities. It's easy! It's convenient! It's safe!

Mobile banking keeps the customer in touch with his finances all the time. Banking services that can be performed using the mobile phone include the following:

- :: Retrieve current balance and view statements
- **Transfer between Accounts and third party
- ::Pay bills real time
- **Receive various alerts like loan due, salary payments etc
- ::Buy air time online and much more





Flash-Me-Cash is designed specifically to serve as a means of payment for goods and services through GSM phone within Nigeria. It offers customers the ability to make payments to third party through the mobile phone, thereby reducing the attendant cash handling risks and also eliminates cash handling charges. The benefits of these are as follows:

- :: Checking of balances with ease through the mobile phone or the Internet.
- Instant value which is available for withdrawal immediately a customer is transferred money.
- **Instant notification when money is transferred to a customer.
- ::Payments can be made to any GSM phone number, which can be cashed at any of our branches nationwide or via any ATM.
- This payment system is accepted at designated eateries, supermarkets, filling stations, airline operators, etc.

Our Technology

Information Technology remains the platform of First Inland Bank's service delivery. The Bank's strategy involves the continued use of technology to reshape banking service delivery in Nigeria in order to ensure convenience, efficiency, cost reduction, value added and innovation. The bank continues to exploit and master new technologies to package and deliver innovative products and services. First Inland continues to take the pride as a technology and service driven bank as we strife to increase and enhance the service delivery channels using technology.

Retail Banking

Our retail banking products and services are at aimed promoting lower-risk retail lending products, in particular car loans, credit cards, and other consumer finance related products. We target the low class customer segment, which is currently under-banked and is set to grow rapidly during the next few years as the economy continues to expand. Our products are distinct in five major functional aspects: access, type, pricing, service and marketing. We have various products targeted at customer's stage of life; young adult, marriage and household formation, child-rearing and education, household saving, retirement saving and actual retirement for best results. Our operations are seamlessly integrated so that customers experience the same level of excellent service whether online, offline, ATM and mobile phone or in our branches.

Private Banking

Our private banking services are professional, innovative and flexible in responding to individual needs, utilizing an extensive range of investment, fiduciary and banking products. First Inland Private Banking pursues an integrated business model to cater for the needs of high net-worth clients, families and selected institutions. It also provides a comprehensive offering of financial solutions including estate planning and advising on foundations and philanthropic activities.

Corporate Banking

First Inland Bank has competence and expertise in the delivery of customized and unique solutions tailored to address our corporate customers' distinctive needs. We enhance our customers' business, leveraging on industry links and thorough understanding of our operating environment. Our dedicated professionals have unique insights based on skill, experience and knowledge of the industries in which our clients operate.

Investment Banking

Our experienced professionals have the strength and industry experience to meet the needs of all categories of customers. Our Investment Banking division has a strong heritage in wholesale banking, coupled with strategic alliances with local and offshore financial institutions.

Structured Finance

We have developed a wide range of appropriate financial solutions to meet our customers' sophisticated requirements in structured financing, in collaboration with multilateral financial institutions such as Afrexim, IFC, FMO and US-EXIM. We are able to structure products that provide unique solutions to our clients' needs. The Bank has been involved in transactions in telecommunications, oil and gas, power production and infrastructural development. Our Structured Finance team focuses on the design of debt, equity, and hybrid financing techniques, in order to meet financing goals that cannot be solved by conventional corporate finance or bank credit products.

Purpose of the Offer

			Estimated Completion
Utilisation	N' Millions	%	Period
Upgrade of Information			
Technology Infrastructure	16,009	17.86%	24 months
* Branch Expansion / Head Office			
Renovation	24,112	26.90%	24 months
** Recapitalization/Development			
of subsidiaries	14,501	16.18%	12 months
Working Capital	35,015	39.06%	Continuous
Total	89,637	100.00%	

^{*} Brass, Lagos House of Assembly, Oyingbo, Artillery Junction - PH, Nnewi, Ihiala, Okigwe, Otta, Ugbowo-Benin, Ondo, Apapara-Benin, Igbokoda, Obajana, Ashaka, Suleja, Kontagora, Osborne, Ebute-Meta/Hebert Macaulay, Oke Arin, Lekki, Mozamoza, Omuku - PH, Badagry, Kuje-FCT, Gbagada, Agege Motor Rd, Magodo-CMD Road, Ikorodu, Mile 12/Ketu, Okija, New Bussa, Ayangba, Laranto, Sanunaka, Giragiralada, Ojodu/Berger, Ogudu, Adeola Odeku-VI, Enowa, Kofo Abayomi-VI

^{**} First Inland Securities and Asset Management Limited, First Inland Mortgage Limited, First Inland Capital Limited, First Inland Registrars Limited and Yankari Insurance Limited

Working Capital, Profit Forecast and Dividend

(Extracted from the Reporting Accountant's Report)

The Directors of First Inland Bank, having considered the Bank's future financial position and the proceeds from the Offer, are of the opinion that the Bank will have adequate working capital and liquid resources for its immediate and foreseeable obligations and funding requirements.

The Directors are of the opinion that barring unforeseen circumstances and based on the assumptions set out below, the Profit Before Taxation for the years ending, 30^{th} April, 2008 to 2010 will be in the order of \$11,113,192, \$29,404,444 and \$34,010,955 respectively as detailed below. If this forecast is achieved, the appropriation therefrom will be approximately as follows:

	2008	2009	2010
	H '000	N '000	₩'000
GROSS EARNINGS	50,015,114	76,075,447	93,991,835
Interest income	32,708,305	49,062,458	58,874,949
Interest expense	(10,381,609)	(16,610,575)	(21,593,747)
Net interest income	22,326,696	32,451,883	37,281,202
Provision for loan losses	(7,000,000)	(3,000,000)	(3,600,000)
Other bankers' income	17,306,809	27,012,989	35,116,886
Net banking income	32,633,505	56,464,872	68,798,088
Operating expenses			
Staff cost	(6,021,911)	(7,828,484)	(9,785,605)
Depreciation	(2,535,446)	(3,676,397)	(4,779,316)
Other operating expenses	(12,962,956)	(15,555,547)	(20,222,211)
Total operating expenses	(21,520,313)	(27,060,428)	(34,787,132)
Profit before tax	11,113,192	29,404,444	34,010,955
Taxation	(2,222,638)	(4,410,667)	(5,101,643)
Profit after tax	8,890,553	24,993,777	28,909,312
Appropriation is as follows:			
Statutory reserve	(2,667,166)	(3,749,067)	(4,336,397)
Preference share dividend	-	(348,214)	(348,214)
Proposed dividend	<u>-</u>	<u>(4,706,589)</u>	<u>(12,550,904)</u>
Transfer to cumulative reserve	6,223,387	16,189,907	11,673,797
Forecast statistics:			_
Earnings per share (kobo)	92	157	182
Dividend per share (kobo)	-	31	83
Earnings yield (at offer price) (%)	9.68	16.52	19.15
Dividend yield at offer price (%)	-	3.26	8.74
Price earnings ratio at offer price	10.32	6.05	5.21

Forecast earnings and dividend per share for the year 2008 are based on the equity share of 9,688,630,000 at 50kobo each while the year 2009 and 2010 are based on 15,657,493,000 at 50kobo each being the post offer share expected to be in issue in 2009 and 2010.

Future Plans

The Bank has set our vision at being the first and distinctive in all aspects of our business. To facilitate this vision, we have set out a five-year strategic plan of expanding our operations in Nigeria and abroad with a view to actualizing our vision.

Therefore, the Bank shall pursue projects that will enhance our reach to potential customers in various geographical locations across the globe, by investing in various delivery channels including branch expansion projects and information technology infrastructure. Further, we shall enhance our working capital to be able to consummate large ticket transactions in some identified profitable sectors of our target markets. Our enlarged alternative delivery channels will enable us achieve operational efficiency.

To achieve these goals and ensure high returns to our investors, we plan to enhance our capacity in human resources, risk management and information and communication technology.

Incorporation and Share Capital History

First Inland Bank Plc is the result of the merger in December 2005 of four Nigerian banks, namely First Atlantic Bank Plc, Inland Bank (Nigeria) Plc, IMB International Bank Plc and NUB International Bank Limited, using Inland (Nigeria) Plc as the vehicle for the merger. The Bank commenced business operations in January 2006 with an authorized share capital of N10 billion divided into 20 billion Ordinary shares of 50k each and a combined issued and paid-up capital of N4,844,315,000.00 divided into 9,688,630,000 Ordinary shares of 50k each.

Adopting the share capital history of Inland Bank (Nigeria) Plc as the plank/platform for the building up of the growth and increase of the share capital of the First Inland Bank Plc, the reconstructed shareholding structure is as follows:

	Authorised		Issued and fully-paid		
Date	Increase (\(\frac{\H}{\H}\)	Cumulative	Increase (\(\frac{\H}{\H}\)) Cumulative	Consideration
1988	-	10,000,000	-	10, 00,000	Cash
1990	10,000,000	20,000,000	10,000,000	20,000,000	Cash
1991	40,000,000	60,000,000	3,000,000	23,000,000	Scrip
1992	-	-	27,000,000	50,000,000	Cash
1993	40,000,000	100,000,000	-	-	
1994	-	-	25,000,000	75,000,000	Cash
1995	-	-	15,000,000	90,000,000	Scrip
1996	100,000,000	200,000(000	110,000,000	200,000,000	Cash
1997	300,000,000	500,000,000	100,000,000	300,000,1000	Cash
1997	-	-	200,000,00	500,000,000	Scrip
2000	1,000,000,000	1,500,000,000	500,000,000	1,000,000,000	Cash
2001	-	-	125,000,000	1,125,000,000	Scrip
2003	-	-	375,000,000	1,500,000,000	Scrip
2003	500,000,000	2,000,000,000	-	-	
2004	-	-	500,000,000	2,000,000,000	Scrip
2005*	<u>8,000,000,000</u>	10,000,000,000		<u>2,000,000,000</u>	Cash
		Post-	Position		
2005*		Merger	-	666,666,666	Cash
2005**	-	10,000,000,000	1,595,873,423	2,262,540,090	Cash & Scrip
2005***	-	· · · · -	1,034,755,400	4,097,295,490	Cash & Scrip
2005****	-	-	324,430,169	4,422,725,659	Cash & Scrip
2005****			421,589,131	4,844,314,792	Cash & Scrip

- * Inland Bank (Nig,) Plc had a **post-merger** Issued and Paid-up capital of N2.00 billion divided into 4 Billion Ordinary shares of 50k each. This was exchanged at the rate of 1 for 3 to bring the figure down to \$\frac{4}{8}666,666,666.00\$ divided into 1,333,333,333 Ordinary shares of 50k each
- ** Additional sum of \(\pm\)1,595,873,423 divided into 3,191746,847 Ordinary shares of 50k were also brought into the merger by Inland Bank (Nigeria) Plc through the public offering of shares.

- ***** #421,589,133.00 divided into 843,178,265 Ordinary shares of 50k each were brought by NUB International Bank Limited

Directors' Beneficial Interests

The interest of the Directors in the issued share capital of the Bank as recorded in the Register of Members as at 30th April, 2007 and as notified by them for the purpose of Section 275 (1) of the Companies and Allied Matters Act Cap C20 LFN are as follows:

S/N	Name	Direct	Indirect	%
1	Dr. Theo Chike Osanakpo (SAN)	8,000,000	583,412,928	6.10
2	Olorogun O'tega Emerhor, OON	91,780,885	171,381,700	2.72
3	Okey Nwosu	4,832,707	62,709,440	0.70
4	Dayo Famoroti	69,198,750	-	0.71
5	Danjuma Ocholi	40,100,000	-	0.41
6	Danburam Abubakar Nuhu	1,244,444	-	0.01
7	Agnes Ebubedike (Mrs)	100,259	-	0.00
8	Engr. Emmanuel O. Efobi, MON	41,666,687	183,860580	2.33
9	Alhaji Adebayo Animashaun Awelenje	673,333	-	0.01
10	Ernest Oji	75,887,419	-	0.78
11	Alhaji Garba Mohammed Noma	47,255	2,343,750	0.02
12	Col. Ayegbeni Aaron Peters (Rtd)	12,505,456	-	0.13
13	Alhaji Mohammed Hassan	700,000	-	0.01
14	Pat Bassey	27,040,426	6,250,000	0.34
15	Dr. Ishmael Iheanyichukwu Anyadiegwu	-	116,966,220	1.21
16	Kenneth Odogwu	-	55,704,515	0.57
17	Alhaji Muhammed I. Yahaya OFR, FCIB	5,358,254	-	0.06

^{*}Dr. Theo C. Osanakpo (SAN) represents the interest of Rivers State Government * Olorogun O'tega Emerhor represents the interest of Standard Alliance In. Co. Plc *Engr. E.O.Efobi has beneficial interest in Foby Engineering Ltd & SEO International Ltd * Dr. I.I. Anyadiegwu represents the interest of Exclusive International Ltd * Kenneth Odogwu represents the interest of Spennymoor Ltd & SIO Properties Ltd * Pat Bassey represents the interest of Pesley Investments Ltd.

Shareholding Structure

As at 30th April, 2007, the 9,688,630,000 Ordinary shares of 50 kobo each in the issued share capital of the Bank were beneficially held as follows:

Shareholder	No. of Ordinary Shares Held	% Holding
First Inland Bank Plc, Staff Shares	925,298,210	9.55
Rivers State Government	577,412,828	5.96
Others	8,185,918,962	84.49
Total	9,688,630,000	100.00

Except as stated above, no shareholder holds more than 5% of the issued share capital of the Bank. Calculation of percentage of shareholding is based on the issued share capital of 9,688,630,000 Ordinary shares of 50 kobo each outstanding prior to the total Offer.

Indebtedness

As at 30th April 2007, the Bank had no outstanding debentures, mortgages, charges or similar indebtedness or material contingent liabilities other than in the ordinary course of business. However, the Bank had contingent liabilities amounting to \(\frac{\pmathbf{4}}{9}\)4.44 billion, as at 30th April, 2007 arising from acceptances, guarantees and other obligations for the account of customers (and customers' liability therefore).

Claims and Litigation

The Bank is currently involved in 297 cases, which are pending in various courts in Nigeria, 135 of which the Bank is defending and 162 instituted by the Bank. The total amount claimed in the 135 cases instituted against the Bank is approximately \(\pmu \)8.6bn, US\(\pmu \)7.37m (or \(\pmu \)884m) and GBP 277,000 (or \(\pmu \)69.25m); while the total amount claimed by the Bank in the 162 cases instituted by it is approximately \(\pmu \)8.3bn and US\(\pmu \)99,000 (or \(\pmu \)11.88m). The Solicitors to the Offer are of the opinion that the contingent liability that may crystallize from the outstanding cases is unlikely to exceed the sum of \(\pmu \)302.3m and U\(\pmu \)7.37m (or \(\pmu \)884m) and GBP277,000 (or \(\pmu \)69.25m). The schedule of claims and litigation involving the Bank is available for inspection at the offices of the Joint Issuing Houses.

Material Contracts

The following agreements have been entered into and are considered material to the Offer for Subscription:

i) A Vending Agreement dated December 28, 2007 by which First Inland Capital Limited, BGL Securities Limited, FutureView Financial Services Limited, Greenwich Trust Limited, Integrated Trust & Investments Limited, Oceanic Bank International Plc, Skye Bank Plc and Sterling Capital Markets Limited have agreed to Offer for Subscription 5,000,000,000 Ordinary shares of 50 kobo each and 4,000,000,000 Irredeemable Non-Cumulative Convertible Preference shares of 50 kobo each in First Inland Bank Plc.

ii) An Underwriting Agreement dated December 28, 2007 by which First Inland Capital Limited, BGL Limited, FutureView Financial Services Limited, Greenwich Trust Limited, Integrated Trust & Investments Limited, Oceanic Bank International PIc, Skye Bank PIc, Sterling Capital Markets Limited and First City Monument Bank PIc have agreed to underwrite 80% of the Offer for Subscription of 5,000,000,000 Ordinary shares of 50 kobo each and 4,000,000,000 Irredeemable Non-Cumulative Convertible Preference shares of 50 kobo each in First Inland Bank PIc on a firm basis.

Other than as stated above, the Bank has not entered into any material contract except in the ordinary course of business.

Costs and Expenses

The costs and expenses of and incidental to this Offer, including fees payable to the Securities & Exchange Commission and the professional parties, underwriting commission, brokerage commission, printing and distribution expenses, are estimated to amount to \(\frac{1}{4}\),098,651,702.73 representing approximately 4.37% of the gross proceed of the Offer and are payable by First Inland Bank.

Declarations

Except as otherwise disclosed in this Prospectus:

- (a) No share of First Inland Bank PIc is under option or agreed conditionally or unconditionally to be put under option:
- (b) No commissions, discounts, brokerages or other special terms have been granted by First Inland Bank Plc to any person in connection with the Offer or sale of any share of the Bank;
- (c) Save as discussed herein, the Directors of First Inland Bank Plc have not been informed of any holding representing 10% or more of the issued share capital of the Bank;
- (d) There are no founders', management or deferred shares or any options outstanding in First Inland Bank Plc;
- (e) There are no material service agreements between First Inland Bank Plc or any of its Directors and employees other than in the ordinary course of business;
- (f) There are no long term service agreements between First Inland Bank Plc and any of its Directors and employees except Pension;
- (g) No Director of the Bank has had any interest, direct or indirect, in any property purchased or proposed to be purchased by the Bank in the five years prior to the date of this Prospectus.

Consents

The following have given and have not withdrawn their written consents to the issue of this Prospectus with the inclusion of their names and reports (where applicable) in the form and context in which they appear:

Directors of the Bank:

Dr. Theo Chike Osanakpo (SAN) (Chairman)
Okey Nwosu (MD/CEO)
Danjuma Ocholi (Executive)
Agnes Ebubedike
Animashaun Adebayo Awelenje
Garba Mohammed Noma (Jaman Bauchi)
Mohammed Hassan
Dr. Iheanyichukwu Ishmael Anyadiegwu
Mohammed Imam Yahaya, OFR, FCIB

Dr. Nechi Ezeako (Company Secretary)

Olorogun O'tega Emerhor (*Vice-Chairman*)
Dayo Famoroti (*Executive*)
Nuhu Danburam Abubakar (*Executive*)
Engr. Emmanuel O. Efobi, MON (Ezelue Abatete)
Ernest Oji
Col. Ayegbeni Aaron Peters (Rtd.)
Pat Bassey
Kenneth E. Odogwu

Lead Issuing House:

First Inland Capital Limited

Joint Issuing Houses:

BGL Securities Limited Integrated Trust & Investments Limited Sterling Capital Markets Limited FutureView Financial Services Limited
Oceanic Bank International Plc

Greenwich Trust Limited Skye Bank Plc

Joint Lead Stockbrokers:

First Inland Securities & Assets Management Limited Deep Trust Investment Limited

FutureView Financial Services Limited

Joint Stockbrokers:

Icon Stockbrokers Limited Midland Capital Markets Limited Atlas Portfolios Limited

Unex Securities & Investment Limited

BGL Securities Limited
Strategy & Arbitrage Limited
Cowry Asset Management Limited
Integrated Trust & Investments Limited
Trust House Investment Limited
Clearview Investments Company Limited

The Bridge Securities Limited

Maven Asset Management Limited

Mutual Alliance Investment & Securities Limited

Joint Auditors:

Akintola Williams & Deloitte Aminu Ibrahim & Co.

Joint Solicitors to the Issue:

Abdullai, Taiwo & Co., T.C.Osanakpo & Co.

Joint Underwriters:

First Inland Capital Limited
BGL Limited
FutureView Financial Services Limited
Greenwich Trust Limited
Integrated Trust & Investments Limited
Oceanic Bank International Plc
Skye Bank Plc
Sterling Capital Markets Limited
First City Monument Bank Plc

Joint Receiving Banks:

Sterling Bank Plc Skye Bank Plc Oceanic Bank International Plc First City Monument Bank Plc Springboard Trust & Investment Limited

De-Canon Investments Limited Emerging Capital Limited

Cashcraft Asset Management Limited Crossworld Securities Limited

Standard Alliance Money Limited

Tiddo Securities Limited Kinley Securities Limited

Global Assets Management (Nig.) Limited Signet Investments & Securities Limited

Peninsula Asset Management & Investment Co. Ltd

Camry Securities Limited

Reporting Accountants:

Balogun Badejo & Co.

Joint Solicitors to the Bank:

Banwo & Ighodalo Sower & Messuarius Solicitors

Registrars to the Issue:

First Registrars Nigeria Limited

Documents Available for Inspection

Copies of the following documents may be inspected at the offices of First Inland Capital Limited, 4-6, Adetokunbo Ademola Street, Victoria Island, Lagos, BGL Securities Limited, Plot 1061, Abagbon Close, Victoria Island, Lagos, FutureView Financial Services Limited, Plot 161D, Aufu Taylor Close, Victoria Island, Lagos, Greenwich Trust Limited, Plot 1698A, Oyin Jolayemi Street, Victoria Island, Lagos, Integrated Trust & Investments Limited, 61, Marina Street, Lagos, Oceanic Bank International Plc, Plot 270, Ozumba Mbadiwe Street, Victoria Island, Lagos, Skye Bank Plc, 3, Akin Adesola Street Victoria Island, Lagos and Sterling Capital Markets Limited, 67, Marina Street, Lagos during normal business hours on any weekday (except public holidays), throughout the duration of the Offer.

- (a) Certificate of Incorporation of the Bank;
- (b) Memorandum and Articles of Association of the Bank;
- (c) The Prospectus issued in respect of the Offer;
- (d) Shareholders' Resolution authorizing the Offer;
- (e) Board Resolution recommending the Offer;
- (f) The Certificate of registration of increase in share capital obtained from the Corporate Affairs Commission;
- (g) The audited accounts of the Bank for each of the five years ended, 30 April, 2007

- (h) The Report of Balogun Badejo & Co., Reporting Accountants, on the audited accounts of the Company for each of the five years ended 30 April, 2007
- (i) The Letter from The Exchange approving the Offer
- (j) The letter from the SEC approving the Offer
- (k) The Certificate of Exemption from The Exchange
- (I) The Report of Balogun Badejo & Co., Reporting Accountants, on the Profit Forecast of the Company for the three years ending 30 April, 2008, 2009 and 2010;
- (m) The list of Claims and Litigation referred to above;
- (n) The Material Contracts referred to above;
- (o) The written Consents referred to above.

Relationship between the Issuer and its Advisers

As at the date of this Prospectus, and in compliance with SEC Rule 184(1) as amended, First Inland Capital Limited, one of the Joint Issuing Houses to the Offer is a wholly-owned subsidiary of First Inland Bank Plc. Mr. Ocholi Danjuma is an Executive Director of the Bank and also the Chairman of First Inland Capital Limited. Mr. Dayo Famoroti an Executive Director of the Bank is also a Director of First Inland Capital Limited and First Inland Securities and Assets Management Services Limited, both of whom are acting as Joint Issuing House and Stockbrokers respectively. Also the Chairman of the Bank is the principal partner to Messrs. T.C. Osanakpo & Co., the Joint Solicitors to the Issue.

Mergers and Takeovers

As at the date of this Prospectus, there were no known merger or takeover attempts of the Bank's securities by a third party or by the Bank in respect of another Company's securities.

1. Application

- 1.1 The general investing public is hereby invited to apply for the shares through any of the Receiving Agents listed on Page 24.
- 1.2 Applications for the shares must be made in accordance with the instructions set out at the back of the Application Form. Care must be taken to follow these instructions, as applications which do not comply will be rejected.
- 1.3 The Application List for the shares will be opened from Thursday, January 3, 2007 to Thursday, January 31, 2007. Applications must be for a minimum of 1,000 shares and in multiples of 100 thereafter. The number of shares for which an application is made and the value of the cheque or bank draft attached should be entered in the boxes provided.
- 1.4 A single applicant should sign the declaration and write his/her full names, address, daytime telephone number and occupation in item "1" on the application form. Item "2" should be used by joint applicants. A corporate applicant should affix its seal in the box provided and state its Incorporation (RC) Number.
- Each application should be forwarded together with the cheque or bank draft for the full amount of the purchase price to any of the Receiving Agents listed on Page 24. The cheque or draft must be drawn on a bank in the same town or city in which the Receiving Agent is located and crossed "FIRST INLAND BANK OFFER" with the name, address and daytime telephone number of the applicant written on the back. All transfer charges to Lagos, if any, must be paid by the applicant and no application will be accepted unless this has been done. All cheques and drafts will be presented upon receipt and all applications in respect of which cheques are returned unpaid will be rejected and returned through registered post.

2. Allotment

First Inland Capital Limited, BGL Securities Limited, FutureView Financial Services Limited, Greenwich Trust Limited, Integrated Trust & Investments Limited, Oceanic Bank International PIc, Skye Bank PIc, Sterling Capital Markets Limited and the Directors of First Inland Bank PIc reserve the right to accept or reject any application in whole or in part for not meeting the conditions of the Offer. The allotment proposal will be subject to the clearance of the Securities & Exchange Commission.

3. Application Monies

All application monies will be retained in a separate interest yielding bank account by the Receiving Bankers pending allotment. If any application is not accepted, or is accepted for fewer shares than the number applied for, a crossed cheque for the full amount or the balance of the amount paid (as the case may be) will be returned, together with accrued interest, by registered post within 5 working days of allotment. Share Certificates in respect of shares allotted will be sent by registered post not later than 15 working days from the date of allotment clearance. Any investor who does not want to receive a physical share certificate should indicate the name of his/her stockbroker and his/her CSCS Clearing House Number in the spaces provided on the Application Form.

Receiving Agents

Financial Derivatives Co. Ltd.

Application Forms may be obtained free of charge from any of the following Receiving Agents registered as market operators by the SEC, to whom brokerage will be paid at the rate of 75 kobo per \(\text{\text{\text{4}}}100.00\) worth of shares allotted in respect of applications bearing their official stamps.

The Joint Issuing Houses cannot accept responsibility for the conduct of any of the institutions listed below. Investors are therefore advised to conduct their own enquiries before choosing an agent to act on their behalf. Evidence of lodgment of funds at any of the Receiving Agents listed below, in the absence of corresponding evidence of receipt by the Joint Issuing Houses, cannot give rise to a liability on the part of the Joint Issuing Houses under any circumstances.

BANKS Access Bank of Nigeria Plc Guaranty Trust Bank Plo Stanbic Bank Nigeria Limited Afribank Nigeria Plc IBTC Chartered Bank Plc. Standard Chartered Bank Nigeria Limited Equitorial Trust Bank Plc Intercontinental Bank Plc Sterling Bank Plc Diamond Bank Limited Nigerian International Bank Limited Union Bank of Nigeria Plc Ecobank Plc Oceanic Bank International Plc United Bank for Africa Plc Fidelity Bank Plc Platinum Habib Bank Plc Unity Bank Plc First Inland Bank Plc Skye Bank Plc Wema Bank Plc First City Monument Bank Plc Spring Bank Plc Zenith Bank Plc First Bank of Nigeria Plc STOCKBROKERS AND OTHERS AAA Stockbrokers Limited Professional Stockbrokers Ltd Finmal Finance Services Ltd Adamawa Securities Limited. First Equity Sec. Limited Pivot Trust & Investment Limited Adonai Stockbrokers Ltd. First Inland Securities and Assets Management Ltd Profund Securities Limited Afrinvest West-Africa Ltd. First Securities Discount House Prominent Securities Limited AIL Securities Limited. First Stockbrokers Limited PSL Securities Limited Alangrange Sec. Ltd. FIS Securities Limited PSI Securities Ltd Alliance Capital Management Company Limited. FITCO Securities Limited Pyramid Securities Ltd AMYN Investment Ltd. Foresight Sec. Inv. Limited Quantum Securities Limited Anchoria Inv. & Sec. Ltd. Forte Asset Management Limited Rainbow Sec. & Inv. Co. Ltd. Apel Asset & Trust Ltd. Forthright Sec. & Inv. Limited Reading Investments Ltd APT Sec. & Funds Limited. Fountain Securities Limited Regency Assets Mgt. Ltd. Aquila Capital Limited Future View Financial Services Ltd Resano Securities Limited Asset Resource & Mgt. Ltd. Gidauniya Inv. & Sec. Ltd. Resort Securities & Trust Ltd. Associated Asset Managers Ltd. Global Assets Mgt (Nig) Ltd Reward Inv. & Sec. Ltd. Atlas Portfolios Ltd. Golden Securities Ltd. Rivtrust Securities Limited Belfry Invest, & Sec. Limited GTI Capital Limited Rolex Securities Limited Best Link Investment Ltd. Heartbeat Investments Ltd. Rostrum Inv. & Investments & Securities Ltd Bestworth Assets & Trust Ltd. Hedge Sec. & Inv. Co. Ltd Royal Crest Finance Limited BFCL Assets & Sec. Ltd. Horizon Stockbrokers Ltd. Santrust Securities Limited **BGI** Securities Limited IBTC Asset Mat. Limited Securities Trading & Investment Ltd BIC Securities Ltd. ICMG Securities Limited Securities Solutions Limited **BSD Securities Limited** Icon Stockbrokers Limited Security Swaps Limited Bytofel Trust & Securities Ltd Independent Securities Ltd. Shelong Investment Limited C & I Heritage Limited Intercontinental Capital Market Ltd. Sigma Securities Limited Calvx Securities Limited Intercontinental Sec. Limited Signet Investments Sec. Ltd. Camry Securities Ltd. International Standard Sec. Ltd. SMADAC Securities Ltd. Solid Rock Sec. & Inv. Limited Capital Asset Limited Interstate Securities Ltd Capital Bancorp Limited Investment Cen4re Ltd (ICL) Solid Rock Securities & Investment Ltd. Capital Express Sec. Limited Investment Masters & Trust I td. Spring Capital Markets Ltd Capital Trust Brokers Ltd. Jamkol Investment Ltd. Spring Trust & Securities Limited Cashcraft Asset Management Ltd. Kapital Care Trust & Sec. Ltd Springboard Trust & Inv. Ltd. Stanbic Equities Nig. Limited Centre Point Investment Ltd. Kundila Finance Services Ltd. Stanwal Securities Limited Century Securities Limited Lambeth Trust & Inv. Co. Ltd. Chanel Hill Advisory Partners Sterling Capital Markets Ltd. LB Securities Limited Citi Investment Capital Ltd Lead Capital Limited Strategy & Arbitrage Limited Summa Guaranty & Trust Co. Lighthouse Asset Management Limited City Investment Management Ltd Clearview Inv. Co. Limited Maclaize Trust & Securities Limited Summit Finance Co. Ltd. Compass Investment & Securities Ltd Mainland Trust Limited Supra Commercial Trust Ltd. Core Trust & Inv. Limited Maninyest Asset Mot 11d TES Securities & Inv. Co. Ltd. Marimpex Finance & Investment Limited The Bridge Securities Ltd Cowry Asset Management Ltd Cradle Trust Finance & Sec. Ltd. Marina Securities Limited Tiddo Securities Limited Crossworld Securities Ltd. Marriot Sec. & Inv. Co. Tomil Trust Limited Crownwealth Assets Mot 1td Maven Asset Management Ltd Topmost Finance & Investment Limited CSL Stockbrokers Limited Maxifund Invest & Sec. Ltd. Tower Assets Mgt. Limited MBC Securities Limited Tower Securities & Investment Co. Ltd De-Canon Investment Ltd. Deep Trust Investment Ltd MBL Financial Services Ltd Traders Trust & Investment Co. Ltd De-Lords Securities Limited Mega Equities Limited Trans Africa Financial Services Limited Denham Management Ltd. Mercov Securities Limited Transworld Investment & Securities Ltd Dependable Securities Ltd. Meristem Securities Ltd Tropics Securities Limited EBN Securities Limited Metropolitan Trust Nigeria Ltd Trust Yeild Securities Limited **Emerging Capital Limited** Midland Capital Markets Limited Trusthouse Investment Ltd. EMI Capital Resources Limited Mission Securities Limited TRW Stockbrokers Limited Empire Securities Limited Molten Trust Limited UBA Global Markets Ltd Enterprise Stockbroker Plc. Mountain Inv. & Sec. Limited UBA Stockbrokers Ltd EPIC Investment & Trust Limited Mutual Alliance Inv. & Sec. Ltd. **UIDC** Securities Limited Equity Capital Solutions Ltd Networth Securities & Finance Ltd. Unex Sec. & Inv. Limited ESL Securities Limited Newdev co Invest. & Sec. Ltd Union Capital Markets Ltd Eurocomm Securities Ltd. Nigerian International Sec. Ltd. Valmon Securities Limited **Excel Securities Limited** Nigerian Stockbrokers Ltd. Valueline Sec. & Inv. Limited Express Discount Asset Management Ltd Nova Finance & Securities Ltd. Vetiva Capital Management Limited Express Portfolio Services Ltd. OASIS Capital (Formerly OMF Sec. & Fin.) Limited Vision Trust & Inv. Limited F & C Securities Limited Omas Inv. & Trust Limited Viva Securities Limited Options Securities Limited Wizetrade Capital Asset & Mgt. Ltd Falcon Securities Limited FBC Trust & Securities Ltd P.S.I. Securities Limited WSTC Financial Services Limited FBN Capital Limited Peninsula Assets Management & Investment Co. Ltd Yobe Investment & Sec. Limited FCMB Capital Markets Limited Pilot Securities Ltd. Yuderb Investment & Securities Limited Fidelity Finance Co. Plc Pinefields Inv. Serv. Limited Zenith Securities Limited Fidelity Union Sec. Ltd. PML Securities Company Ltd 7uma Securities Limited

First Inland Bank Plc Offer

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Premium Securities Limited